Kartikeswar Koppula

🏠 Gotenstrasse 52, 10829 Berlin, Germany, +49-(0)-175-805-3305
✉ kartikeswar@gmail.com
www.linkedin.com/in/kartikeswar

Summary

Results-driven and enthusiastic product and technology professional with a proven track record of 16 years in data-driven roles, including 4 years specialising in Product Management for Crowdsourcing, Mobile Network Measurement, Mobile applications and IoT cloud connectivity products. Highly skilled in communication, presentation, and collaboration, keen on exploring new opportunities in product management/ technical product management roles

Experience

NET CHECK GmbH, *Berlin, Germany*, Sept 2022 - Present
- Lead Product Manager for Mobile Network Monitoring and post processing tools, Mobile Applications for Android and iOS and Focus Infocom Network Measurement Products.
- Working in close collaboration with Technical, Sales stakeholders, Engineering Teams in defining product roadmap, Impact vs Effort Analysis, Defining product success KPIs.
- Conducting Scrum rituals for the team. Onboarding various product tools, Developing PRD, User Journeys and communicating with customers to get consensus on features.

Twilio Inc, *Berlin, Germany*, Aug 2018 - Aug 2022
- Interim Product Manager and Staff Software Engineer for Super SIM Connectivity and Twilio Mobilecore respectively. Working in association with a geographically distributed Product Team.
- Owned complete greenfield development of connectivity insights for Mobilecore and carrier platform using Datadog, Kibana Google Bigquery Integrations,
- Carrier Vendor Management, PRD for new features, stakeholder management, conducting scrum rituals for the team.

Core Network Dynamics GmbH, *Berlin, Germany*, Dec 2014 - Aug 2018
- Lead Engineer and Solution/Sales Engineer for OpenEPC product based on 3GPP specifications.
- Developed GTP protocol, PGW, SGW, TWAG, ePDG, SGSN, eNB modules for the product.
- Undertook product training for customers, Project management for consortium projects, doing presales and post sales

Proxim Wireless Ltd, *Hyderabad*, Jan 2014 - Nov 2014
- Development of Proxim Multi radio product and Links budget analyser tool.
- Linux Kernel Programming.

Aricent Technologies, *Gurgaon, India and Chippenham, UK*, March 2011 - Jan 2014
- Development of eNodeB IPR focussing on LTE MAC Schedulers, IuB Data Offloading gateway.
- Pre-sales and post sales customer support for LTE product suite.
- Field trials, Solutions Engineering, Product Training at customer site in UK for product rollout.

Tata Elxsi Limited, *Bangalore, India*, Feb 2009 - March 2011
- Development of Robust Header compression and Test tool for this, LTE UE protocol and algorithm development.

RV VLSI Design Centre, *Bangalore, India*, Jun 2008 - Jan 2009
- Multiple projects on Networking, DTV, Kernel Programming, Network Firewall

Education

- Birla Institute of Technology and Science, Pilani, India - Masters of Science in Software Systems, 2010-2012
- Rashtrasant Tukadoji Maharaj Nagpur University, India - Bachelor of Engineering in Electronics and Telecommunication, 2003-2007

Skills

- **Tools and Process**: Jira, Confluence, Airtable, Google Bigquery, Product Board, Miro, Datadog, Kibana, Tableau, QuickSight, PowerBI, Grafana, SQL, C and Embedded C programming, Go Lang, Python, Scrum, Kanban, MS Office 365, Google Drive tools, Slack workflows, Git, Telecommunication protocols, 3GPP, LTE, UMTS, 5G, RAN, Evolved packet core, AWS.
- **People and Product Management**: Team Leadership, Stakeholder Management, Product planning, Business Analysis, Presentation and organising scrum rituals, KPI tracking, OPR, PRD preparation, User Experimentation, Customer Interviews, Negotiations

Trainings & Certifications

- Product School - Product Management, 2021
- London School of Economics and Political Science - Public Policy Analysis, 2021
- eDX, Business consideration for 5G, IoT, AI, 2021
- Linux Foundation, Software Defined Networking using Opendaylight, 2015
- Oxford University - Economics of Climate Change, 2013
- RV VLSI Design Centre - Advance Diploma - Embedded Systems, 2008
- Linkedin Learning
  - Communication for Product Managers, Transitioning to Product Management, AWS Solutions Architect

Awards and Recognition

- Spot Award - Twilio, 2021, Don't Settle award for showing resilience in handling AT&T, USA 3G Shutdown
- Spot Award - Twilio, 2022, Positron Owner award for providing a solution to customers who self inflicted a IoT fleet crisis for themselves.
- Individual Excellence Award, Aricent - For exemplary contribution in development of IuB Data offloading.

Languages

English (Full professional proficiency), German (A2), Hindi (Native), Telugu (Limited Proficiency), Marathi (Limited Proficiency).
(References available on request)